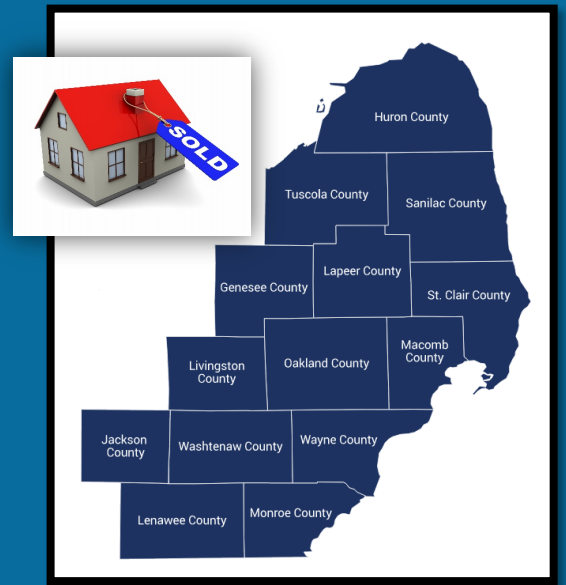




SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

MAY 2021



Local Market Update – May 2021

A Research Tool Provided by Realcomp



Genesee County

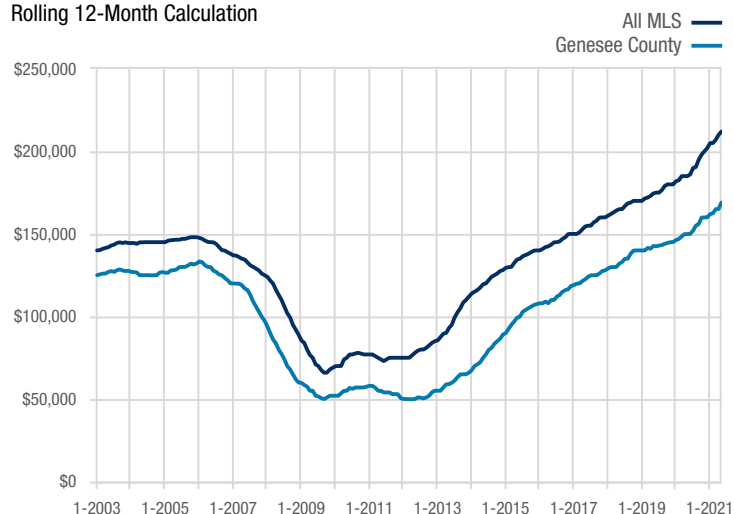
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	608	583	- 4.1%	2,045	2,471	+ 20.8%
Pending Sales	525	559	+ 6.5%	1,737	2,238	+ 28.8%
Closed Sales	186	467	+ 151.1%	1,470	1,942	+ 32.1%
Days on Market Until Sale	58	19	- 67.2%	58	28	- 51.7%
Median Sales Price*	\$146,700	\$180,306	+ 22.9%	\$145,000	\$172,000	+ 18.6%
Average Sales Price*	\$158,155	\$200,441	+ 26.7%	\$155,761	\$191,525	+ 23.0%
Percent of List Price Received*	96.6%	101.9%	+ 5.5%	96.8%	100.1%	+ 3.4%
Inventory of Homes for Sale	892	497	- 44.3%	—	—	—
Months Supply of Inventory	2.2	1.0	- 54.5%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	62	47	- 24.2%	215	210	- 2.3%
Pending Sales	37	53	+ 43.2%	157	208	+ 32.5%
Closed Sales	19	31	+ 63.2%	149	161	+ 8.1%
Days on Market Until Sale	59	9	- 84.7%	59	44	- 25.4%
Median Sales Price*	\$187,900	\$180,000	- 4.2%	\$163,000	\$175,000	+ 7.4%
Average Sales Price*	\$163,011	\$193,050	+ 18.4%	\$161,795	\$176,304	+ 9.0%
Percent of List Price Received*	95.4%	100.7%	+ 5.6%	97.8%	100.5%	+ 2.8%
Inventory of Homes for Sale	143	71	- 50.3%	—	—	—
Months Supply of Inventory	3.9	1.6	- 59.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

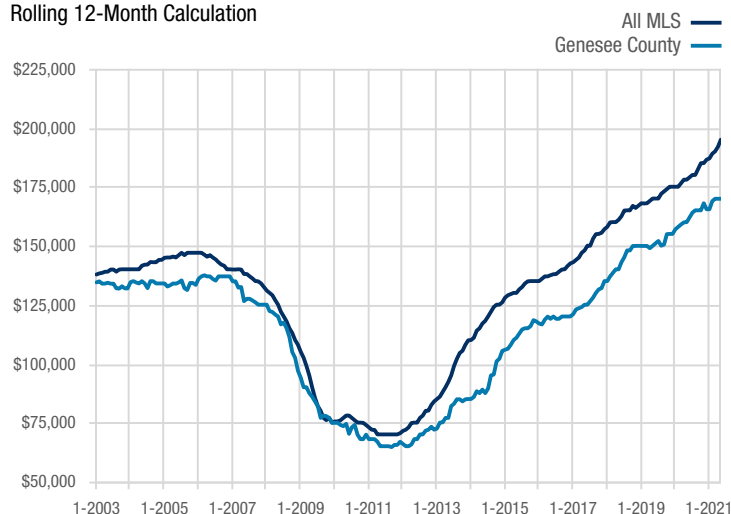
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Greater Wayne

Covers Wayne County except for Detroit.

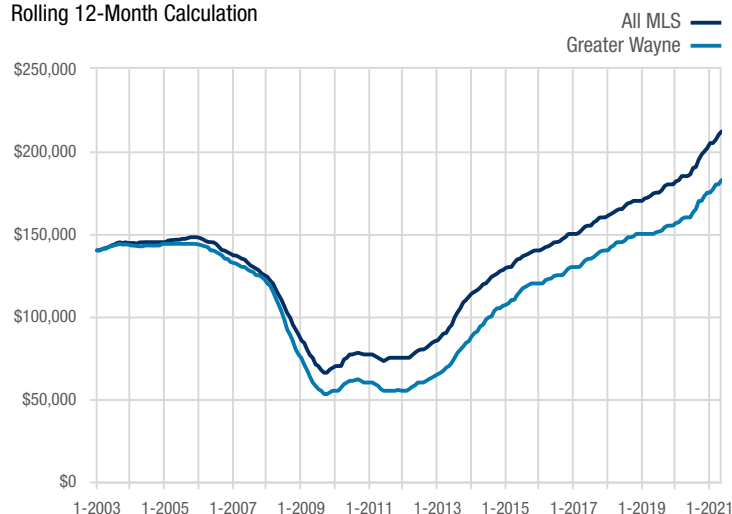
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	1,832	1,788	- 2.4%	6,128	6,695	+ 9.3%
Pending Sales	1,308	1,480	+ 13.1%	4,596	5,950	+ 29.5%
Closed Sales	519	1,203	+ 131.8%	3,977	5,280	+ 32.8%
Days on Market Until Sale	40	17	- 57.5%	41	23	- 43.9%
Median Sales Price*	\$162,000	\$205,000	+ 26.5%	\$159,900	\$185,000	+ 15.7%
Average Sales Price*	\$200,773	\$261,936	+ 30.5%	\$197,431	\$239,146	+ 21.1%
Percent of List Price Received*	97.4%	102.4%	+ 5.1%	97.3%	100.6%	+ 3.4%
Inventory of Homes for Sale	2,274	1,179	- 48.2%	—	—	—
Months Supply of Inventory	2.1	0.9	- 57.1%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	225	207	- 8.0%	790	934	+ 18.2%
Pending Sales	167	184	+ 10.2%	610	894	+ 46.6%
Closed Sales	65	179	+ 175.4%	539	804	+ 49.2%
Days on Market Until Sale	50	27	- 46.0%	43	32	- 25.6%
Median Sales Price*	\$172,500	\$195,500	+ 13.3%	\$152,000	\$183,950	+ 21.0%
Average Sales Price*	\$199,431	\$225,250	+ 12.9%	\$171,574	\$204,256	+ 19.0%
Percent of List Price Received*	97.4%	100.7%	+ 3.4%	97.4%	99.4%	+ 2.1%
Inventory of Homes for Sale	341	153	- 55.1%	—	—	—
Months Supply of Inventory	2.4	0.8	- 66.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

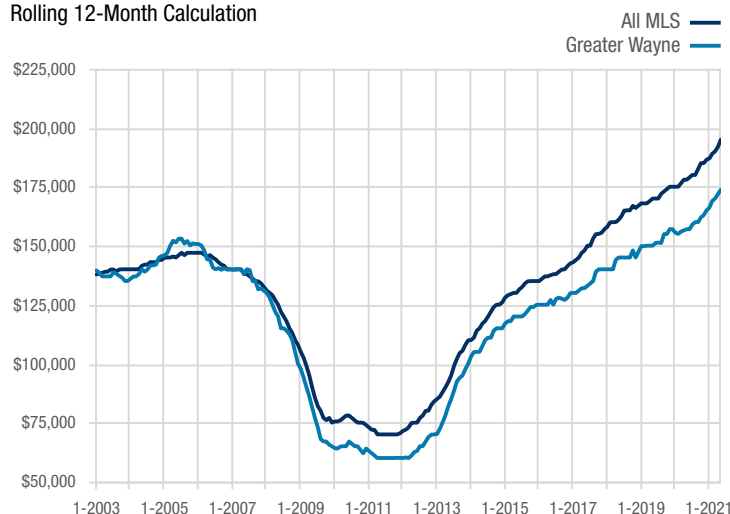
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Huron County

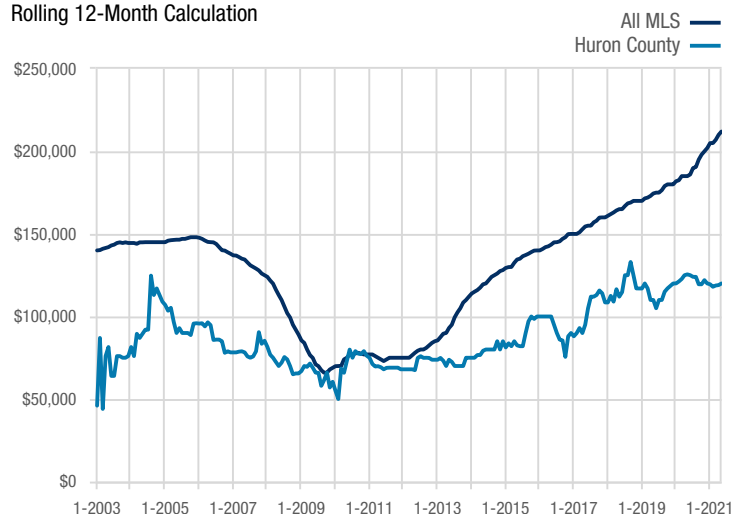
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	31	22	- 29.0%	68	58	- 14.7%
Pending Sales	17	7	- 58.8%	40	42	+ 5.0%
Closed Sales	5	15	+ 200.0%	31	39	+ 25.8%
Days on Market Until Sale	118	38	- 67.8%	149	64	- 57.0%
Median Sales Price*	\$85,000	\$122,000	+ 43.5%	\$112,000	\$110,000	- 1.8%
Average Sales Price*	\$104,020	\$129,082	+ 24.1%	\$122,398	\$132,844	+ 8.5%
Percent of List Price Received*	95.4%	97.1%	+ 1.8%	94.6%	95.4%	+ 0.8%
Inventory of Homes for Sale	59	34	- 42.4%	—	—	—
Months Supply of Inventory	5.9	2.7	- 54.2%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	2	—	1	3	+ 200.0%
Pending Sales	0	1	—	0	2	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	0	—
Median Sales Price*	—	—	—	—	\$130,750	—
Average Sales Price*	—	—	—	—	\$130,750	—
Percent of List Price Received*	—	—	—	—	89.0%	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	1.0	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential

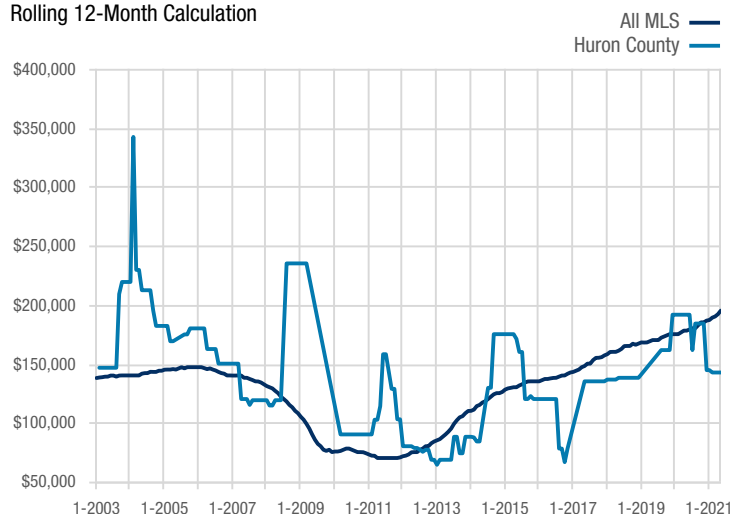
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Median Sales Price - Condo

Rolling 12-Month Calculation



Local Market Update – May 2021

A Research Tool Provided by Realcomp



Jackson County

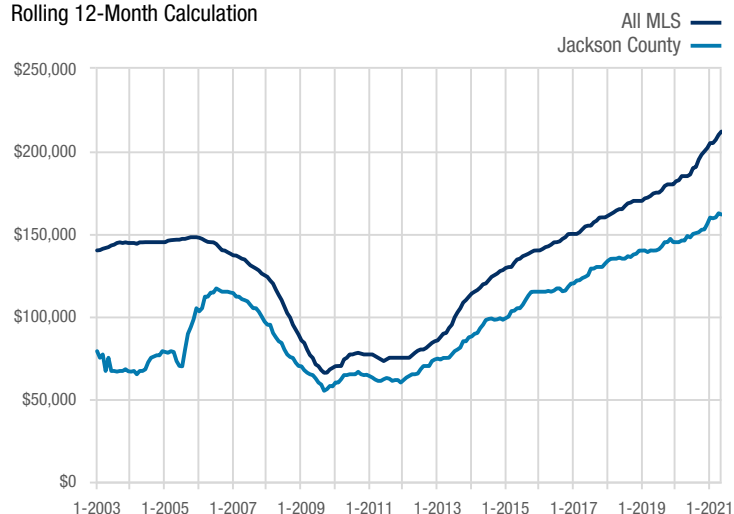
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	235	258	+ 9.8%	907	953	+ 5.1%
Pending Sales	189	83	- 56.1%	734	695	- 5.3%
Closed Sales	93	188	+ 102.2%	642	811	+ 26.3%
Days on Market Until Sale	97	53	- 45.4%	86	64	- 25.6%
Median Sales Price*	\$158,000	\$155,902	- 1.3%	\$140,000	\$155,514	+ 11.1%
Average Sales Price*	\$187,387	\$178,774	- 4.6%	\$160,122	\$181,903	+ 13.6%
Percent of List Price Received*	96.7%	102.5%	+ 6.0%	97.1%	100.2%	+ 3.2%
Inventory of Homes for Sale	392	406	+ 3.6%	—	—	—
Months Supply of Inventory	2.3	2.2	- 4.3%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	8	9	+ 12.5%	38	32	- 15.8%
Pending Sales	6	6	0.0%	20	19	- 5.0%
Closed Sales	1	2	+ 100.0%	17	16	- 5.9%
Days on Market Until Sale	29	37	+ 27.6%	67	53	- 20.9%
Median Sales Price*	\$27,900	\$277,450	+ 894.4%	\$189,900	\$253,500	+ 33.5%
Average Sales Price*	\$27,900	\$277,450	+ 894.4%	\$160,838	\$232,238	+ 44.4%
Percent of List Price Received*	93.3%	98.7%	+ 5.8%	96.9%	98.2%	+ 1.3%
Inventory of Homes for Sale	19	11	- 42.1%	—	—	—
Months Supply of Inventory	3.0	1.7	- 43.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

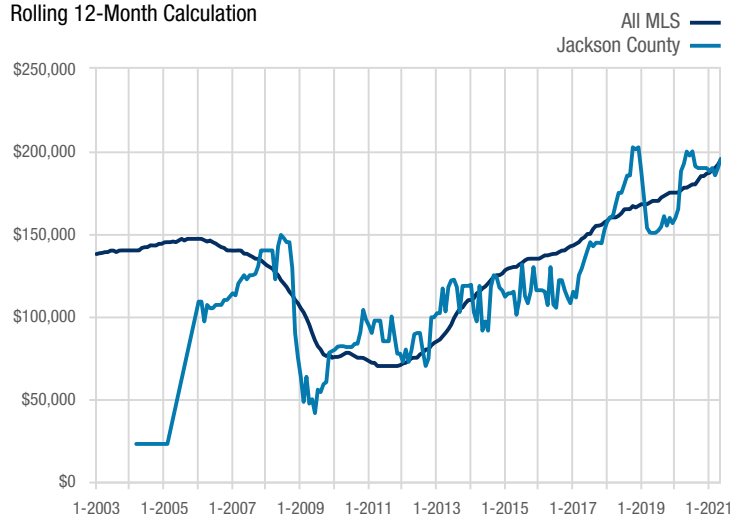
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Lapeer County

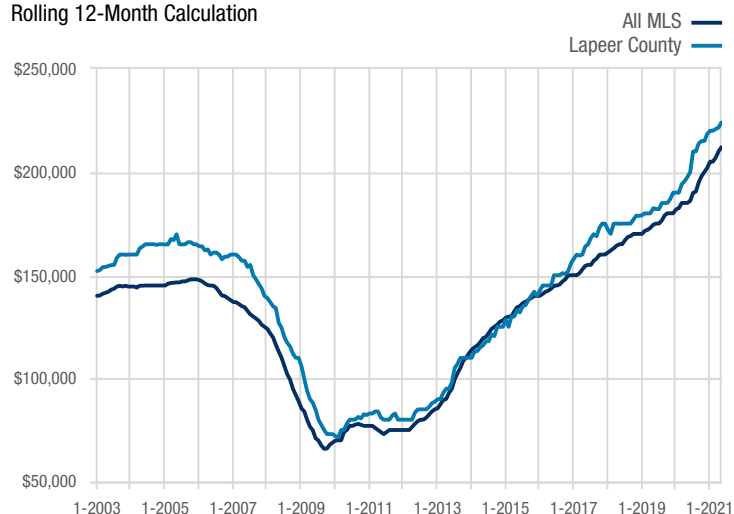
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	145	145	0.0%	498	579	+ 16.3%
Pending Sales	125	121	- 3.2%	364	472	+ 29.7%
Closed Sales	28	80	+ 185.7%	294	401	+ 36.4%
Days on Market Until Sale	75	29	- 61.3%	60	31	- 48.3%
Median Sales Price*	\$196,850	\$241,575	+ 22.7%	\$207,000	\$226,000	+ 9.2%
Average Sales Price*	\$221,182	\$279,012	+ 26.1%	\$222,948	\$264,849	+ 18.8%
Percent of List Price Received*	95.5%	99.6%	+ 4.3%	97.3%	100.4%	+ 3.2%
Inventory of Homes for Sale	273	159	- 41.8%	—	—	—
Months Supply of Inventory	3.0	1.5	- 50.0%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	3	3	0.0%	15	25	+ 66.7%
Pending Sales	0	3	—	6	22	+ 266.7%
Closed Sales	0	5	—	7	15	+ 114.3%
Days on Market Until Sale	—	189	—	47	126	+ 168.1%
Median Sales Price*	—	\$219,725	—	\$165,000	\$190,000	+ 15.2%
Average Sales Price*	—	\$200,605	—	\$155,357	\$177,801	+ 14.4%
Percent of List Price Received*	—	100.2%	—	93.2%	97.1%	+ 4.2%
Inventory of Homes for Sale	24	15	- 37.5%	—	—	—
Months Supply of Inventory	9.2	3.6	- 60.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

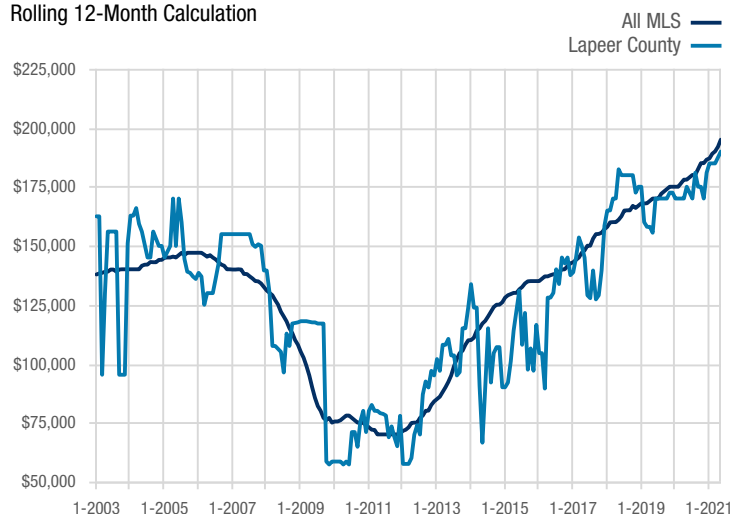
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Lenawee County

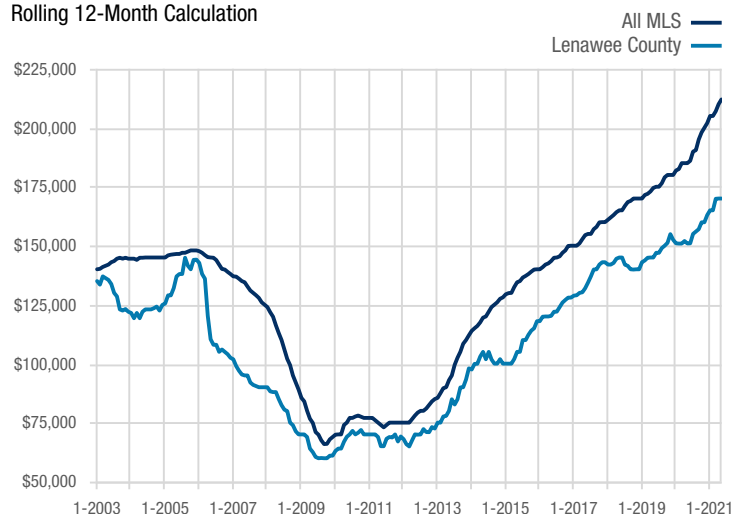
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	155	160	+ 3.2%	551	618	+ 12.2%
Pending Sales	100	96	- 4.0%	461	499	+ 8.2%
Closed Sales	61	100	+ 63.9%	420	505	+ 20.2%
Days on Market Until Sale	106	46	- 56.6%	98	56	- 42.9%
Median Sales Price*	\$165,000	\$175,500	+ 6.4%	\$149,000	\$170,000	+ 14.1%
Average Sales Price*	\$176,747	\$237,295	+ 34.3%	\$161,933	\$208,607	+ 28.8%
Percent of List Price Received*	97.7%	101.8%	+ 4.2%	96.6%	99.6%	+ 3.1%
Inventory of Homes for Sale	307	236	- 23.1%	—	—	—
Months Supply of Inventory	2.8	1.9	- 32.1%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	4	4	0.0%	23	24	+ 4.3%
Pending Sales	5	4	- 20.0%	14	20	+ 42.9%
Closed Sales	4	5	+ 25.0%	15	24	+ 60.0%
Days on Market Until Sale	127	65	- 48.8%	91	50	- 45.1%
Median Sales Price*	\$238,327	\$185,000	- 22.4%	\$237,238	\$222,739	- 6.1%
Average Sales Price*	\$219,876	\$222,062	+ 1.0%	\$206,698	\$208,797	+ 1.0%
Percent of List Price Received*	112.3%	97.8%	- 12.9%	107.8%	100.9%	- 6.4%
Inventory of Homes for Sale	13	9	- 30.8%	—	—	—
Months Supply of Inventory	3.8	1.9	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

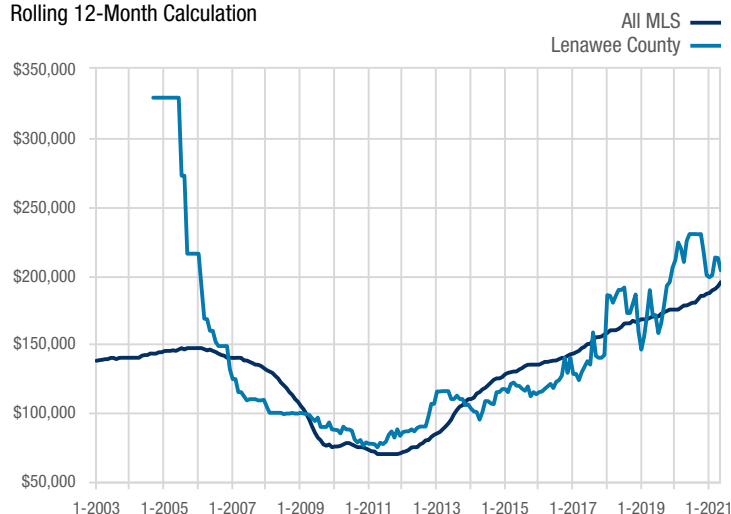
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Livingston County

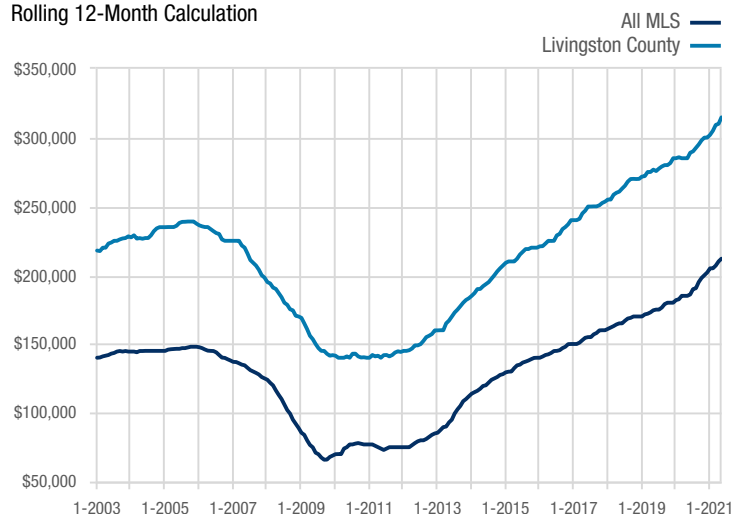
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	456	347	- 23.9%	1,315	1,266	- 3.7%
Pending Sales	303	256	- 15.5%	962	1,065	+ 10.7%
Closed Sales	106	239	+ 125.5%	808	944	+ 16.8%
Days on Market Until Sale	44	20	- 54.5%	50	29	- 42.0%
Median Sales Price*	\$302,450	\$349,900	+ 15.7%	\$288,500	\$333,500	+ 15.6%
Average Sales Price*	\$331,825	\$390,811	+ 17.8%	\$316,330	\$372,023	+ 17.6%
Percent of List Price Received*	98.1%	102.0%	+ 4.0%	98.4%	101.1%	+ 2.7%
Inventory of Homes for Sale	575	311	- 45.9%	—	—	—
Months Supply of Inventory	2.6	1.2	- 53.8%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	54	42	- 22.2%	200	213	+ 6.5%
Pending Sales	27	52	+ 92.6%	120	238	+ 98.3%
Closed Sales	17	35	+ 105.9%	109	178	+ 63.3%
Days on Market Until Sale	27	65	+ 140.7%	50	52	+ 4.0%
Median Sales Price*	\$154,000	\$250,000	+ 62.3%	\$190,000	\$246,000	+ 29.5%
Average Sales Price*	\$180,232	\$276,242	+ 53.3%	\$198,981	\$258,883	+ 30.1%
Percent of List Price Received*	98.1%	104.0%	+ 6.0%	98.3%	100.7%	+ 2.4%
Inventory of Homes for Sale	124	37	- 70.2%	—	—	—
Months Supply of Inventory	4.1	0.8	- 80.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

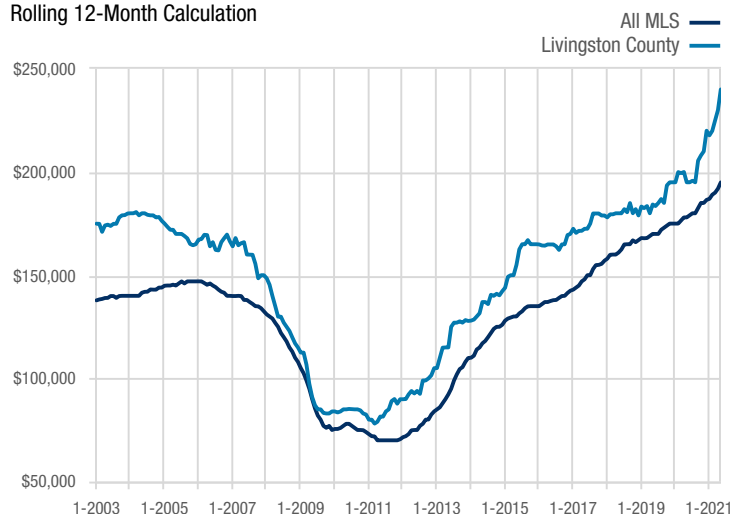
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Macomb County

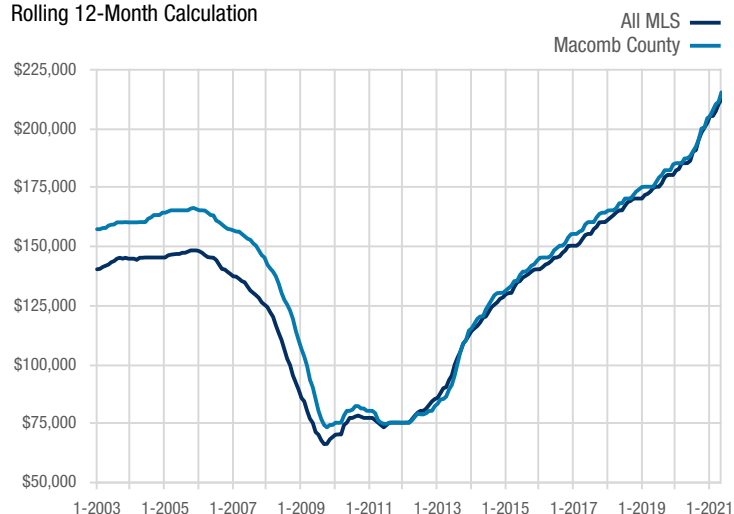
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	1,266	1,223	- 3.4%	4,486	4,934	+ 10.0%
Pending Sales	1,040	1,052	+ 1.2%	3,484	4,434	+ 27.3%
Closed Sales	385	878	+ 128.1%	3,000	4,027	+ 34.2%
Days on Market Until Sale	42	17	- 59.5%	46	24	- 47.8%
Median Sales Price*	\$190,000	\$236,000	+ 24.2%	\$183,250	\$220,000	+ 20.1%
Average Sales Price*	\$216,825	\$269,133	+ 24.1%	\$208,831	\$251,926	+ 20.6%
Percent of List Price Received*	97.5%	103.2%	+ 5.8%	97.7%	101.1%	+ 3.5%
Inventory of Homes for Sale	1,598	853	- 46.6%	—	—	—
Months Supply of Inventory	1.9	0.8	- 57.9%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	309	305	- 1.3%	1,155	1,321	+ 14.4%
Pending Sales	238	316	+ 32.8%	880	1,317	+ 49.7%
Closed Sales	104	259	+ 149.0%	825	1,174	+ 42.3%
Days on Market Until Sale	47	21	- 55.3%	44	31	- 29.5%
Median Sales Price*	\$159,950	\$180,000	+ 12.5%	\$149,000	\$167,225	+ 12.2%
Average Sales Price*	\$160,094	\$192,149	+ 20.0%	\$155,106	\$174,641	+ 12.6%
Percent of List Price Received*	96.5%	100.7%	+ 4.4%	97.1%	99.2%	+ 2.2%
Inventory of Homes for Sale	441	151	- 65.8%	—	—	—
Months Supply of Inventory	2.1	0.6	- 71.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

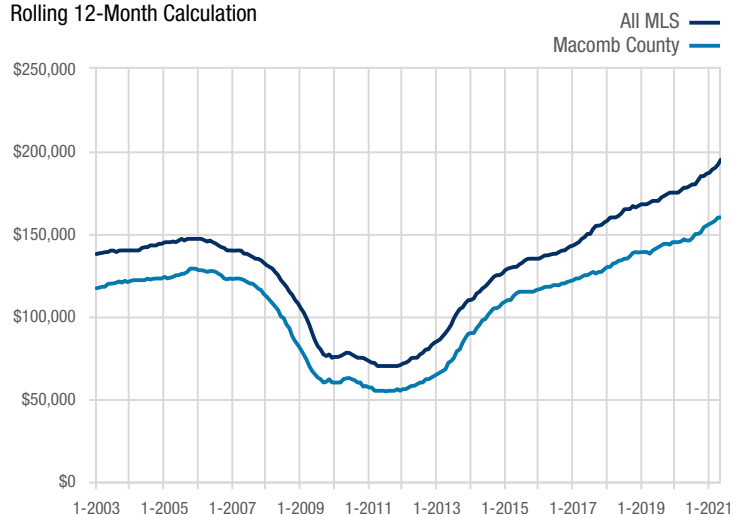
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Oakland County

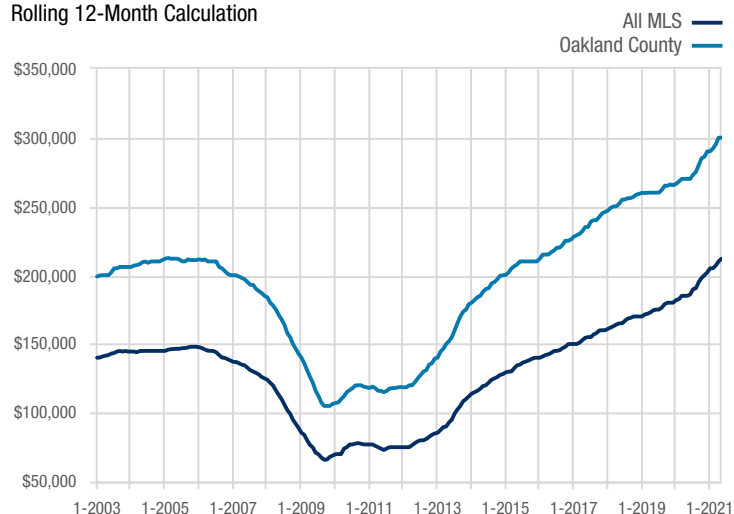
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	2,536	2,223	- 12.3%	7,935	8,513	+ 7.3%
Pending Sales	1,482	1,838	+ 24.0%	5,217	7,055	+ 35.2%
Closed Sales	561	1,513	+ 169.7%	4,523	6,094	+ 34.7%
Days on Market Until Sale	39	19	- 51.3%	46	27	- 41.3%
Median Sales Price*	\$280,000	\$341,300	+ 21.9%	\$268,000	\$313,000	+ 16.8%
Average Sales Price*	\$333,296	\$416,823	+ 25.1%	\$318,668	\$380,038	+ 19.3%
Percent of List Price Received*	97.7%	102.5%	+ 4.9%	97.7%	100.6%	+ 3.0%
Inventory of Homes for Sale	3,264	1,681	- 48.5%	—	—	—
Months Supply of Inventory	2.6	1.1	- 57.7%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	476	413	- 13.2%	1,651	1,854	+ 12.3%
Pending Sales	258	374	+ 45.0%	1,036	1,638	+ 58.1%
Closed Sales	112	332	+ 196.4%	984	1,448	+ 47.2%
Days on Market Until Sale	46	27	- 41.3%	47	34	- 27.7%
Median Sales Price*	\$193,500	\$222,000	+ 14.7%	\$189,950	\$212,000	+ 11.6%
Average Sales Price*	\$224,502	\$260,092	+ 15.9%	\$240,630	\$255,700	+ 6.3%
Percent of List Price Received*	96.8%	100.7%	+ 4.0%	97.3%	99.3%	+ 2.1%
Inventory of Homes for Sale	730	341	- 53.3%	—	—	—
Months Supply of Inventory	3.0	1.0	- 66.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

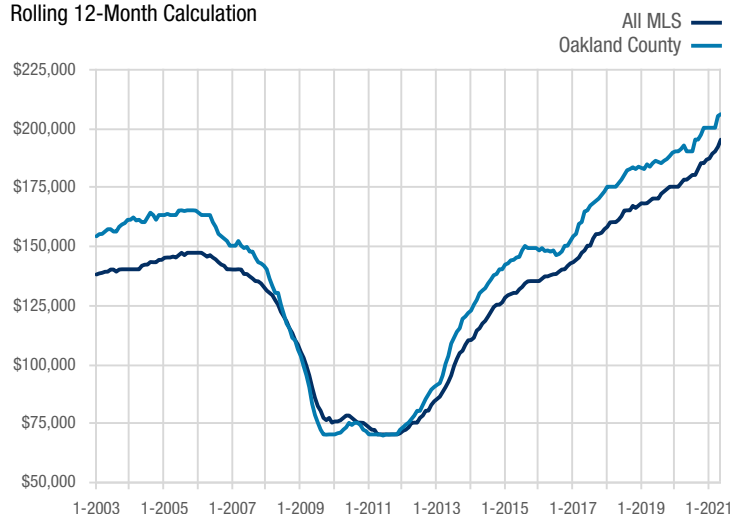
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Sanilac County

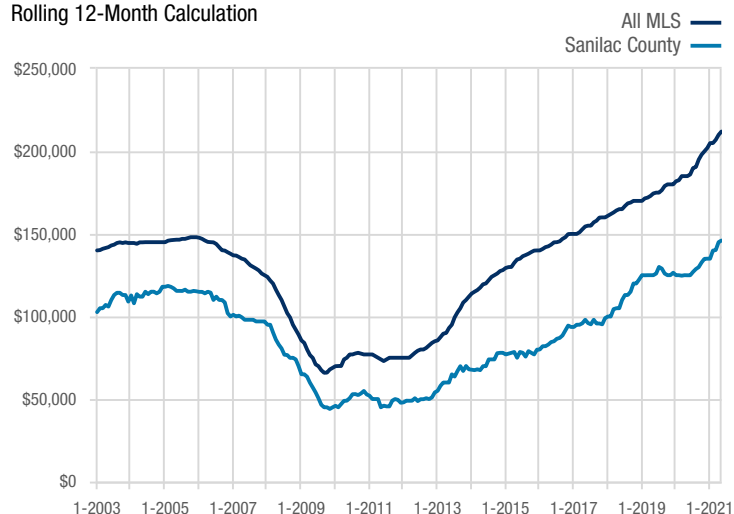
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	51	74	+ 45.1%	170	207	+ 21.8%
Pending Sales	46	44	- 4.3%	131	171	+ 30.5%
Closed Sales	24	25	+ 4.2%	109	157	+ 44.0%
Days on Market Until Sale	121	72	- 40.5%	97	81	- 16.5%
Median Sales Price*	\$105,000	\$178,000	+ 69.5%	\$119,000	\$153,000	+ 28.6%
Average Sales Price*	\$142,465	\$208,904	+ 46.6%	\$151,348	\$208,399	+ 37.7%
Percent of List Price Received*	92.6%	100.1%	+ 8.1%	93.8%	97.2%	+ 3.6%
Inventory of Homes for Sale	139	82	- 41.0%	—	—	—
Months Supply of Inventory	4.8	1.9	- 60.4%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	1	1	0.0%	3	7	+ 133.3%
Pending Sales	1	2	+ 100.0%	1	4	+ 300.0%
Closed Sales	0	2	—	0	4	—
Days on Market Until Sale	—	71	—	—	49	—
Median Sales Price*	—	\$322,500	—	—	\$322,500	—
Average Sales Price*	—	\$322,500	—	—	\$318,750	—
Percent of List Price Received*	—	100.2%	—	—	99.6%	—
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	2.0	1.3	- 35.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

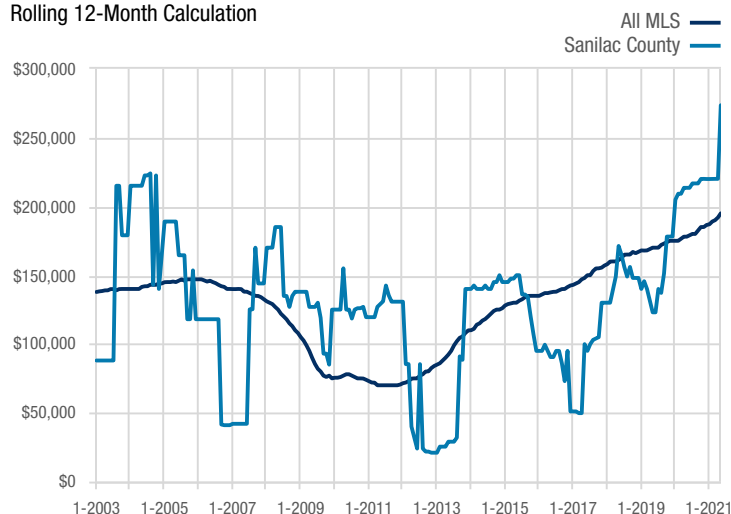
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



St. Clair County

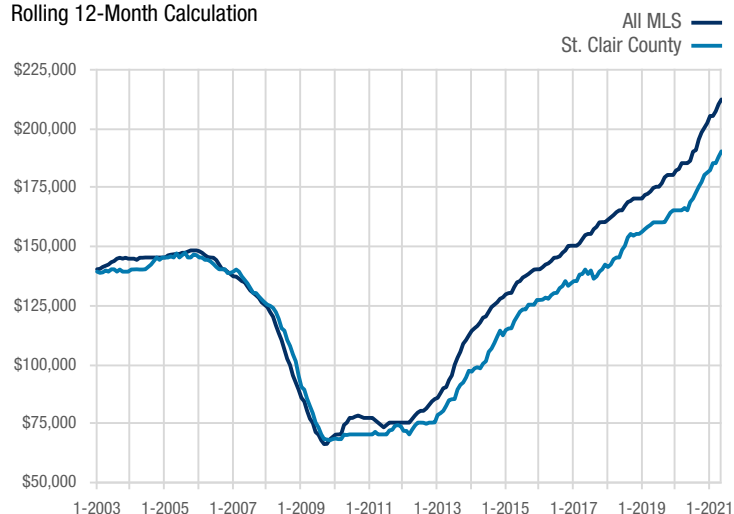
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	244	282	+ 15.6%	878	985	+ 12.2%
Pending Sales	223	221	- 0.9%	681	875	+ 28.5%
Closed Sales	84	170	+ 102.4%	565	765	+ 35.4%
Days on Market Until Sale	58	31	- 46.6%	57	38	- 33.3%
Median Sales Price*	\$162,500	\$201,500	+ 24.0%	\$159,900	\$190,000	+ 18.8%
Average Sales Price*	\$192,280	\$249,884	+ 30.0%	\$177,949	\$221,004	+ 24.2%
Percent of List Price Received*	96.3%	100.3%	+ 4.2%	96.8%	98.6%	+ 1.9%
Inventory of Homes for Sale	433	261	- 39.7%	—	—	—
Months Supply of Inventory	2.7	1.3	- 51.9%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	15	13	- 13.3%	62	63	+ 1.6%
Pending Sales	12	16	+ 33.3%	32	65	+ 103.1%
Closed Sales	7	10	+ 42.9%	30	60	+ 100.0%
Days on Market Until Sale	49	61	+ 24.5%	61	43	- 29.5%
Median Sales Price*	\$129,900	\$142,450	+ 9.7%	\$132,250	\$101,950	- 22.9%
Average Sales Price*	\$125,814	\$154,370	+ 22.7%	\$158,333	\$124,273	- 21.5%
Percent of List Price Received*	97.2%	98.3%	+ 1.1%	96.6%	97.9%	+ 1.3%
Inventory of Homes for Sale	38	13	- 65.8%	—	—	—
Months Supply of Inventory	3.8	1.0	- 73.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

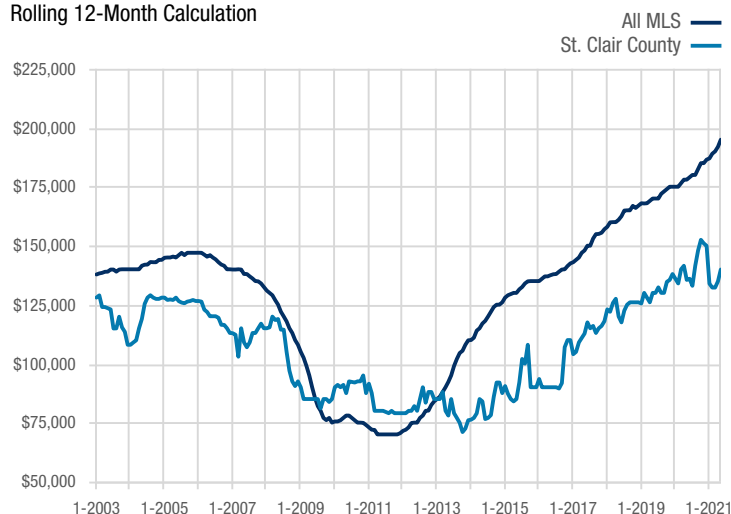
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Tuscola County

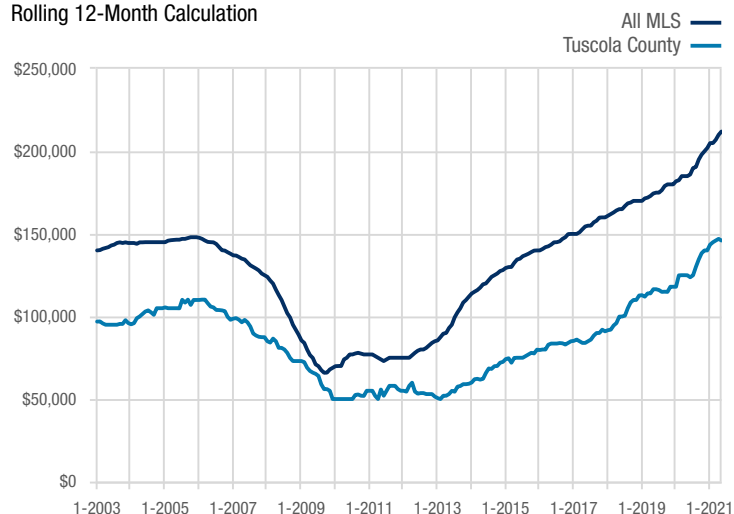
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	37	58	+ 56.8%	106	197	+ 85.8%
Pending Sales	31	42	+ 35.5%	125	173	+ 38.4%
Closed Sales	17	31	+ 82.4%	107	149	+ 39.3%
Days on Market Until Sale	101	38	- 62.4%	85	33	- 61.2%
Median Sales Price*	\$145,000	\$135,000	- 6.9%	\$125,000	\$150,000	+ 20.0%
Average Sales Price*	\$137,205	\$139,741	+ 1.8%	\$132,808	\$156,758	+ 18.0%
Percent of List Price Received*	96.6%	99.0%	+ 2.5%	96.6%	99.6%	+ 3.1%
Inventory of Homes for Sale	55	51	- 7.3%	—	—	—
Months Supply of Inventory	1.8	1.4	- 22.2%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	1	2	+ 100.0%	2	3	+ 50.0%
Pending Sales	1	2	+ 100.0%	1	3	+ 200.0%
Closed Sales	0	1	—	0	3	—
Days on Market Until Sale	—	36	—	—	21	—
Median Sales Price*	—	\$145,000	—	—	\$145,000	—
Average Sales Price*	—	\$145,000	—	—	\$113,667	—
Percent of List Price Received*	—	100.0%	—	—	97.4%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

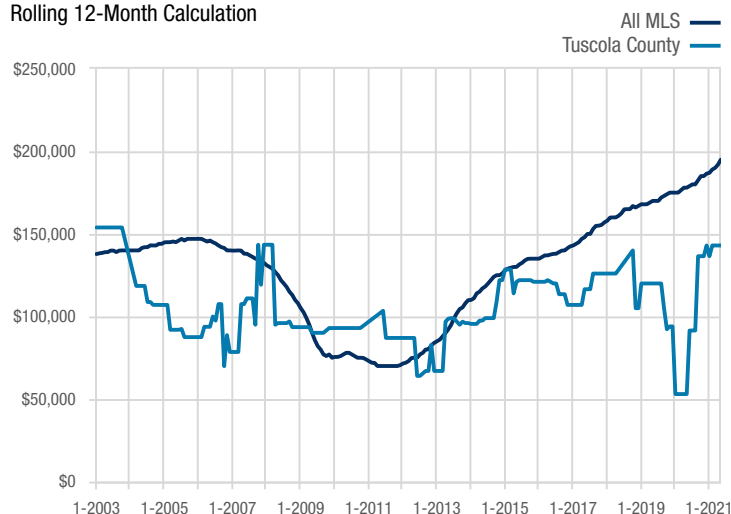
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Washtenaw County

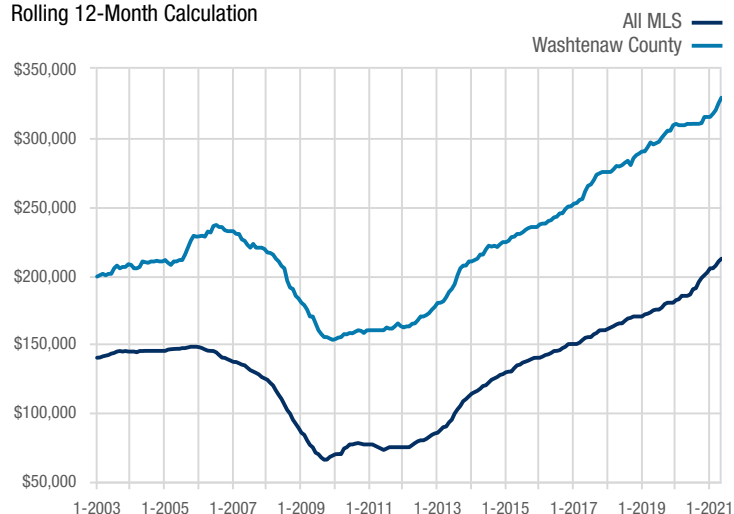
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	596	495	- 16.9%	1,782	1,928	+ 8.2%
Pending Sales	221	346	+ 56.6%	1,082	1,539	+ 42.2%
Closed Sales	145	350	+ 141.4%	976	1,382	+ 41.6%
Days on Market Until Sale	46	16	- 65.2%	52	29	- 44.2%
Median Sales Price*	\$352,000	\$379,000	+ 7.7%	\$310,000	\$355,000	+ 14.5%
Average Sales Price*	\$402,166	\$426,451	+ 6.0%	\$351,309	\$403,791	+ 14.9%
Percent of List Price Received*	98.3%	103.7%	+ 5.5%	98.0%	101.5%	+ 3.6%
Inventory of Homes for Sale	1,111	639	- 42.5%	—	—	—
Months Supply of Inventory	4.1	1.9	- 53.7%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	165	163	- 1.2%	572	656	+ 14.7%
Pending Sales	69	98	+ 42.0%	345	497	+ 44.1%
Closed Sales	48	116	+ 141.7%	297	461	+ 55.2%
Days on Market Until Sale	42	40	- 4.8%	46	43	- 6.5%
Median Sales Price*	\$221,013	\$255,000	+ 15.4%	\$222,000	\$245,500	+ 10.6%
Average Sales Price*	\$273,180	\$289,508	+ 6.0%	\$269,136	\$289,509	+ 7.6%
Percent of List Price Received*	99.0%	101.5%	+ 2.5%	98.4%	100.1%	+ 1.7%
Inventory of Homes for Sale	361	282	- 21.9%	—	—	—
Months Supply of Inventory	4.9	2.9	- 40.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

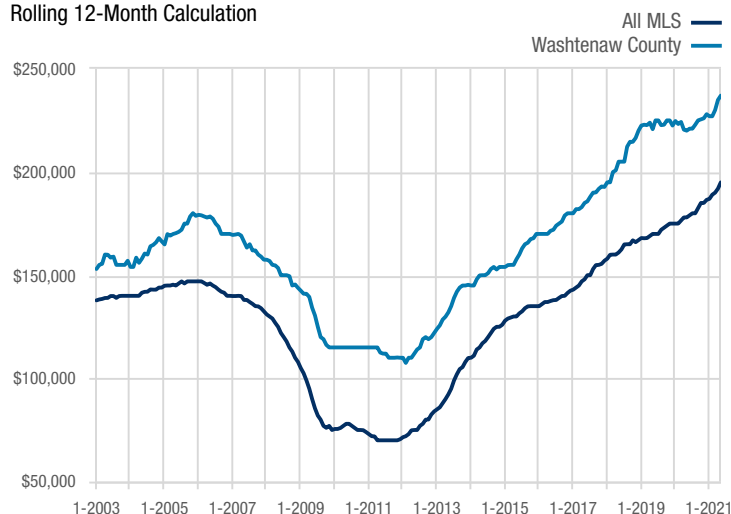
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – May 2021

A Research Tool Provided by Realcomp



Wayne County

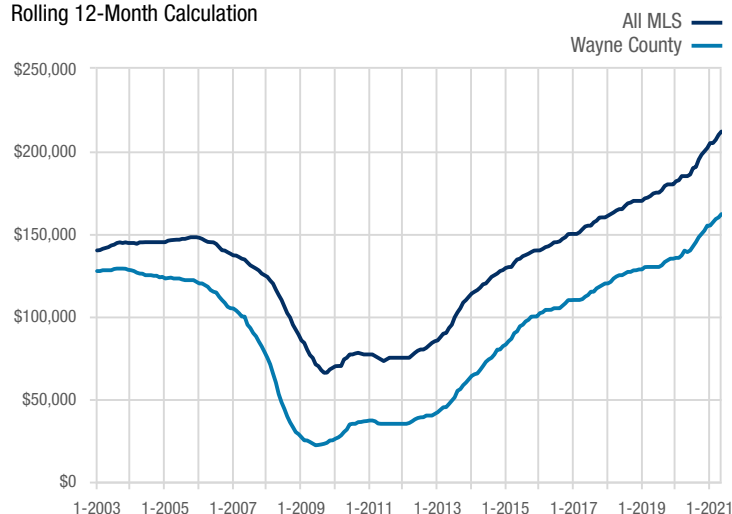
Residential	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	2,326	2,326	0.0%	8,722	9,223	+ 5.7%
Pending Sales	1,569	1,930	+ 23.0%	5,885	7,849	+ 33.4%
Closed Sales	709	1,514	+ 113.5%	5,244	6,886	+ 31.3%
Days on Market Until Sale	42	21	- 50.0%	45	29	- 35.6%
Median Sales Price*	\$135,000	\$180,000	+ 33.3%	\$135,000	\$165,000	+ 22.2%
Average Sales Price*	\$165,748	\$229,990	+ 38.8%	\$167,522	\$205,714	+ 22.8%
Percent of List Price Received*	96.3%	101.4%	+ 5.3%	96.0%	99.6%	+ 3.8%
Inventory of Homes for Sale	3,991	2,031	- 49.1%	—	—	—
Months Supply of Inventory	2.9	1.2	- 58.6%	—	—	—

Condo	May			Year to Date		
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	299	289	- 3.3%	1,092	1,295	+ 18.6%
Pending Sales	185	228	+ 23.2%	716	1,070	+ 49.4%
Closed Sales	81	207	+ 155.6%	641	943	+ 47.1%
Days on Market Until Sale	62	38	- 38.7%	51	44	- 13.7%
Median Sales Price*	\$205,000	\$202,000	- 1.5%	\$159,000	\$190,000	+ 19.5%
Average Sales Price*	\$220,171	\$248,333	+ 12.8%	\$189,365	\$223,038	+ 17.8%
Percent of List Price Received*	97.0%	100.1%	+ 3.2%	97.0%	99.0%	+ 2.1%
Inventory of Homes for Sale	604	391	- 35.3%	—	—	—
Months Supply of Inventory	3.7	1.8	- 51.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

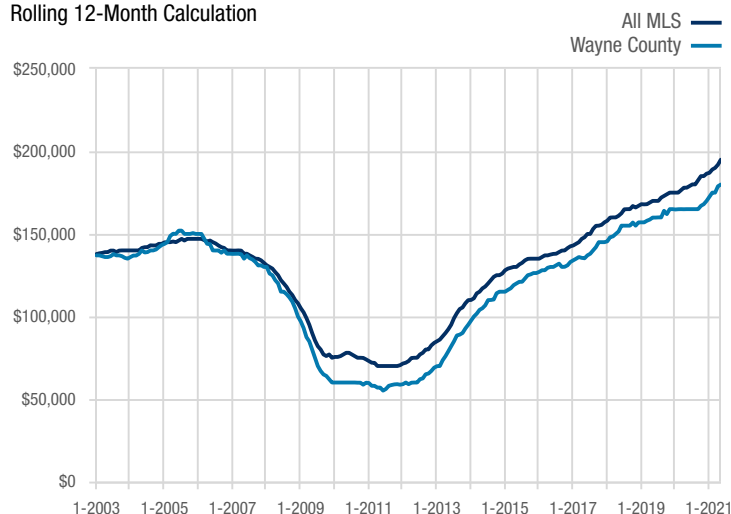
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.